

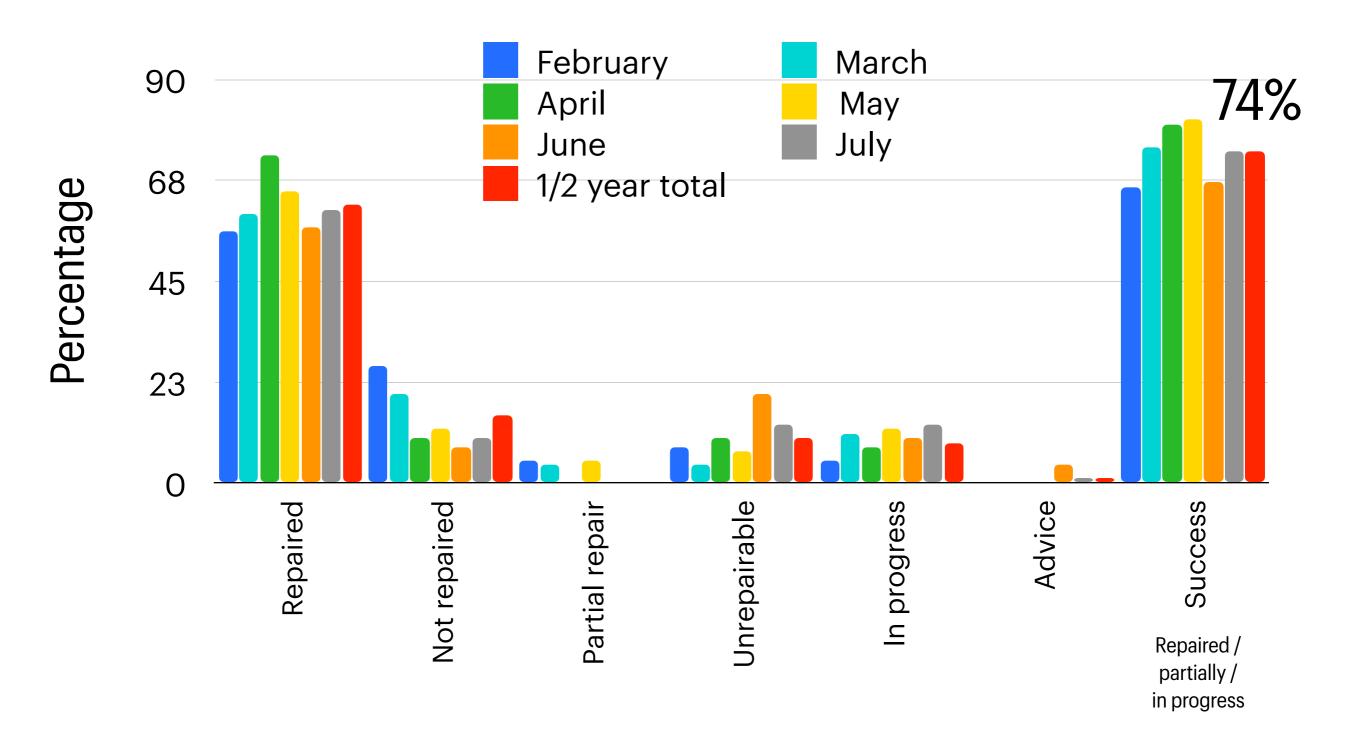
# TWICKENHAM REPAIR CAFE

**REPORTS TO JULY 2022.** 

SIX MONTHS IN!



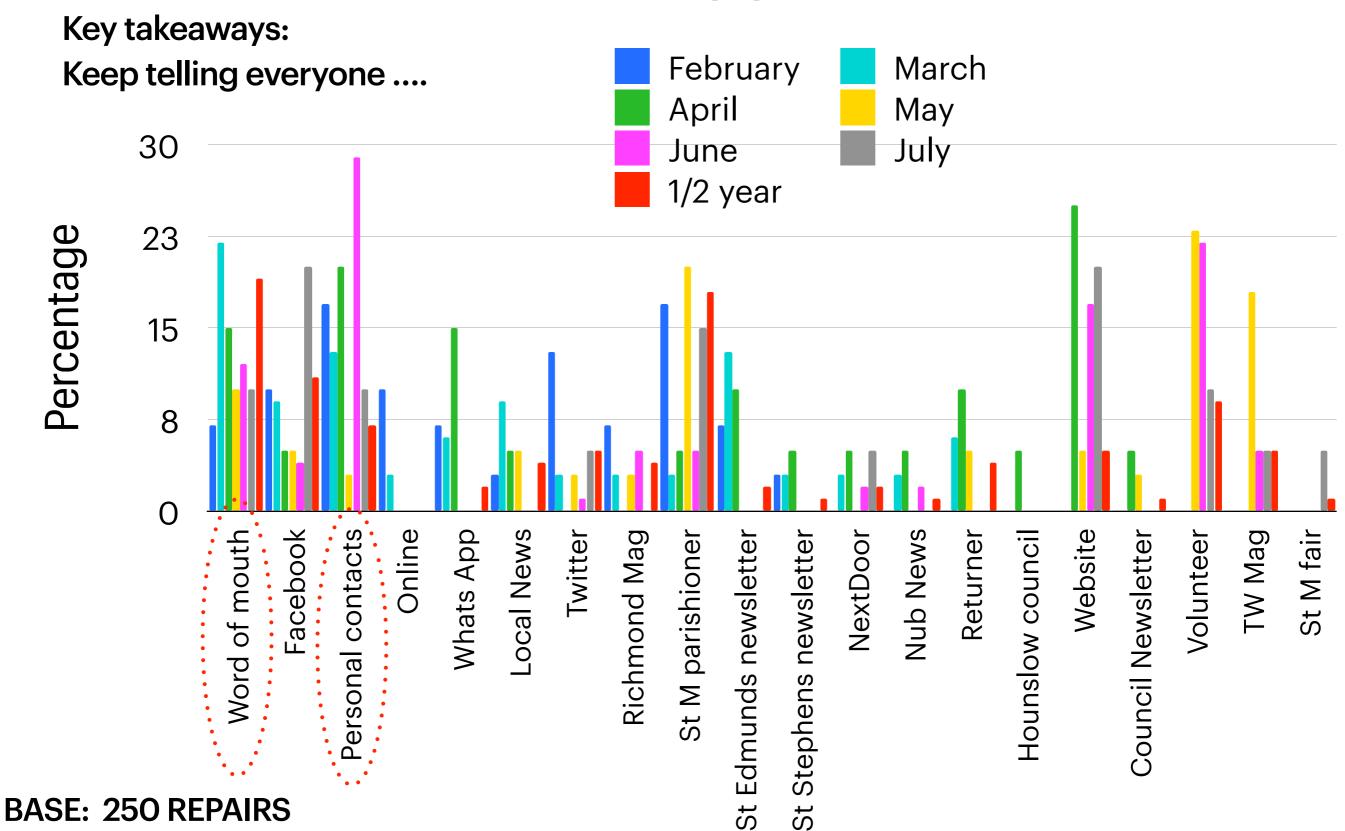
### 3/4 were repaired fully or partially



**BASE: 250 REPAIRS** 



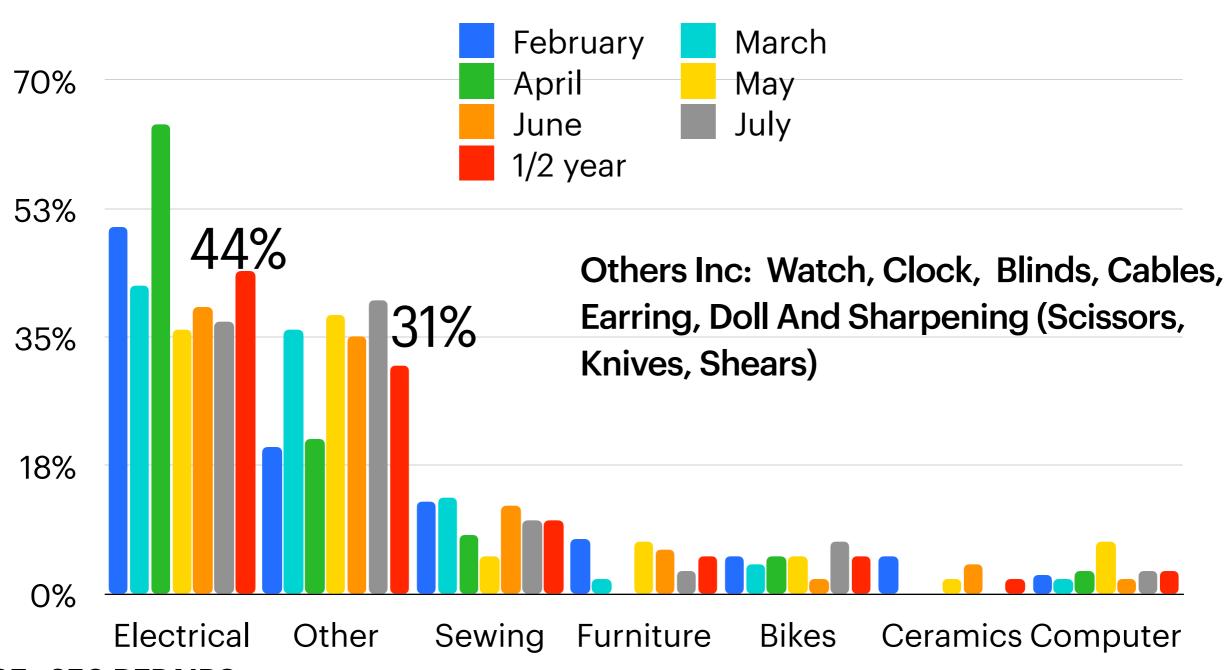
#### Personal contacts biggest source





#### Almost half are Electrical, 1/3 Other

#### Key takeaway: Focus recruitment on electrical repairers

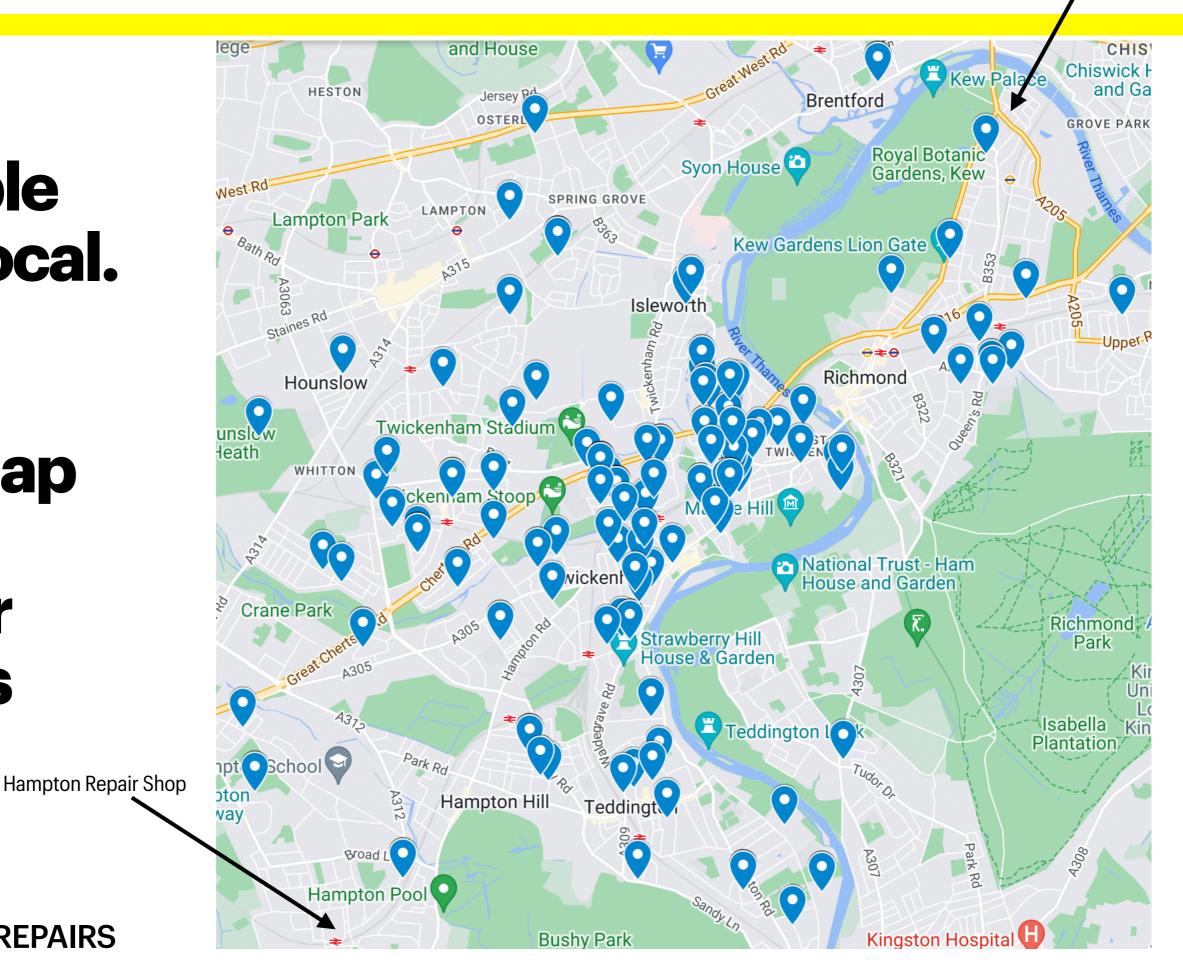


**BASE: 250 REPAIRS** 

Q. Where do the customers live?

# People are local.

# No overlap with other cafes

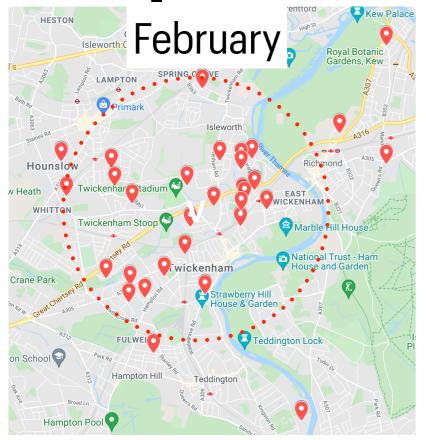


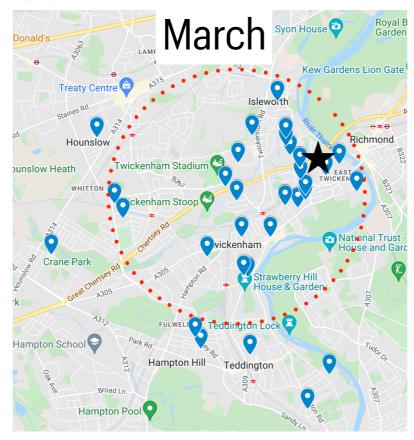
**Kew Repair** 

**BASE: 190 REPAIRS** 

#### Q. Where do the customers live?

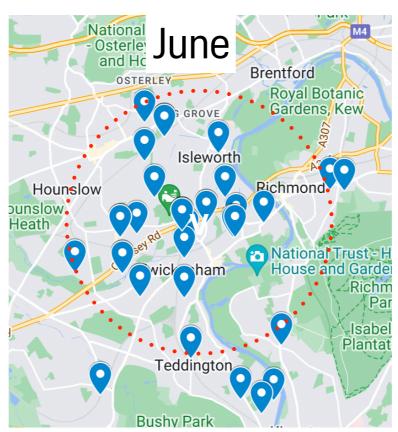
People are local, there has been little change

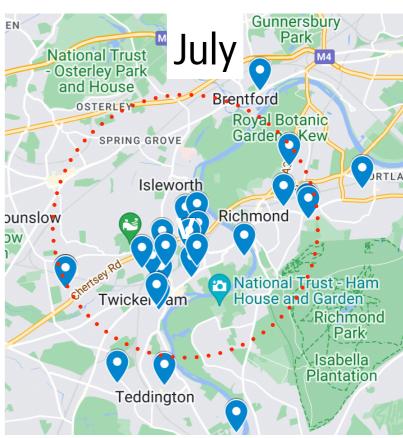












#### Q. Takings

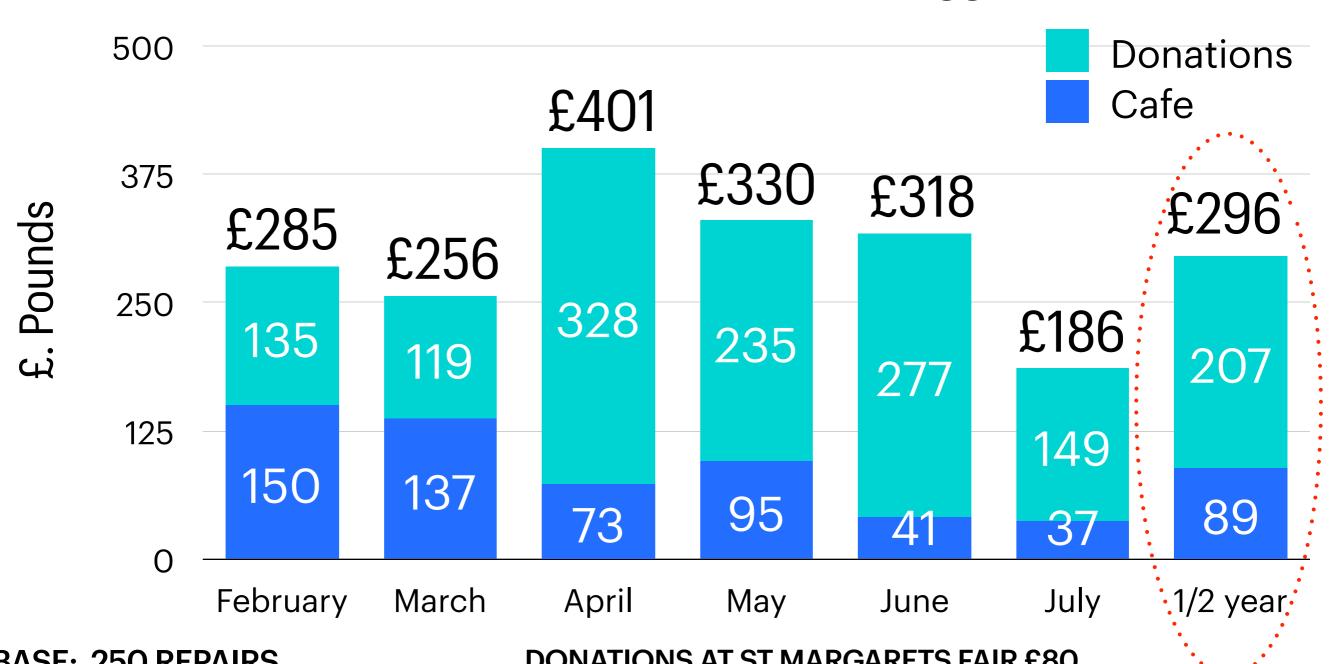


#### Ave monthly, donations = £210, Cafe = £90. Total = £300

Total takings: £1,780. (Annual forecast £3,500)

#### **Key takeaways:**

Cafe down, even with more cake than ever - suggestions?



**DONATIONS AT ST MARGARETS FAIR £80 BASE: 250 REPAIRS** 



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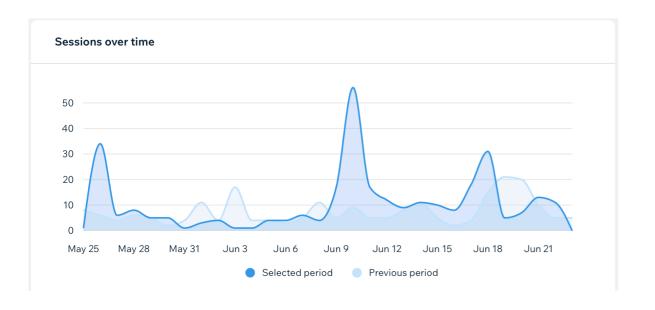
# Introducing Twitter - our latest channel

Channels Connected ......... Twitter to website - website to Twitter

Instagram next

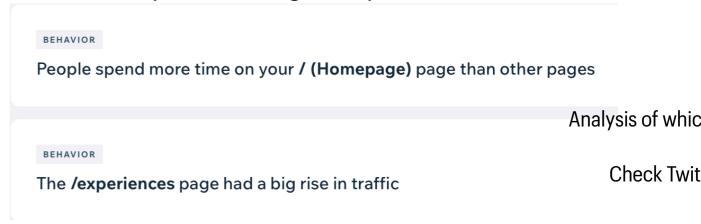


#### 312 visitors in last month



#### Analytics of Website Traffic - last 30 days

They are looking at Experiences



Average session is 5 minutes



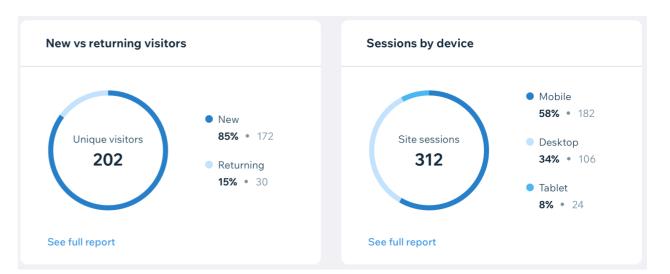
#### We are looked at all over UK!





#### 85% are new visitors

#### Tablet and desktop increasing (Older viewers!)



Key takeaways: 1. Do more on experiences 2. Make Homepage the best page

## Summary - same as previous!

Fine tune what we have

Awareness: Keep targeting multiple sources

Keep encouraging via personal contact

Location: Focus promotional efforts <u>very</u> locally

Recruitment: Focus on electrical repairers